



CISCO EXPRESS FOUNDATION SALES SPECIALIST

Acronym/Nickname

Certification Body
CISCO

Description

Designed exclusively for Channel Partners, the Cisco Express Foundation Sales Specialist develops network preparation and planning skills for customer sales that would typically be required of an account manager. The Sales Specialist demonstrates a fundamental understanding of the value of IP networks for business and network architectures featuring Cisco routing and switching offerings, and the basic steps required to incorporate wireless and security technologies into the IP Network. The Cisco Express Foundation Sales Specialist has demonstrated the skills and knowledge needed to sell converged IP network solutions. This includes application of Cisco-verified best practices for these tasks and use of the various job aids and tools provided to facilitate successful network sales and ongoing account growth.

Certification Level Specialist

Covered competencies

By earning **specialist** certifications, network professionals can enhance their core networking knowledge in technologies such as security, IP Communications, and wireless.

Requirements

Exam No.
646-362 CXFA

Target

experienced technical professionals, and those who have earned associate or professional-level Cisco Career Certifications.

Career Path

Various tracks—such as Routing and Switching, Network Security, and Service Provider—are available, so that you can match your certification path to your job role or industry.

Authorized Testing Center:
PEARSON VUE

Indicative Fee*

Certification Schedule*

* Fees and schedules are subject to change without prior notice, please get in touch with certification body through contact details below

Recommended/Preparatory Training

Express Foundation AM (CXFA) *(For Cisco Channel Partners only; general candidates contact your Cisco Learning Partner for available training)*

Where to get more information:

- http://www.cisco.com/web/learning/le3/le2/le41/le91/le3/learning_certification_type_home_extra_level.html
- AMA Computer College (Baguio City) 074 619 4950
- AMA Computer College (Cebu City) 6332 2550553
- Lexysoft Corporation Facility 63-32-233-6350
- MISNet Inc. - Cebu City +63 (0)32 2531536
- AMA Computer College (Davao City) 63 82 2215193
- Digital Interface Institute, Inc. (63-82)-2211256
- Infomate Computer Systems 35-225-4715
- Touch Solutions Inc. 632 7051421/ 109
- AMA Computer College (Makati City) 2 3733901 LOC 8325
- Datacraft Philippines Inc +632 7847000
- Mapua Institute of Technology 63-02-524-5572
- New Horizons of Makati, Philippines +632-840 5000
- Database Wizards Inc. 632 7574889
- International Academy of Management and Economics 632-7572608 EXT.15
- Nexus Technologies INC. Training Division 63 2 8674409
- MISNet Inc. 63 2 751-2871
- Ng Khai Development Corporation (63-32) 343-7734
- Southeastern College 02-831-75-32
- Global Knowledge Associates Inc 632-683-0969
- Trends and Technology Incorporated 632-811-8181
- AMA Computer University 2 3733901 LOC 8231