



IBM Certified Specialist – IBM System p Solution Sales V5.3

Acronym/Nickname

Certification Body

IBM

Certification Level

Covered competencies

This certification validates the ability to identify, manage and close IBM System p sales opportunities with the appropriate hardware, software, and service offerings. It is applicable to sales representatives who demonstrate technical knowledge of the System p products. Candidates should be able to deliver a comprehensive business solution to customers through solution identification, product differentiation, competitive positioning, and effective use of resources.

Candidates should have minimum of 1 year sales experience specifically with System p family of products, approximately two years of general IT sales experience, with Sales Training on pSeries products and minimum of six months experience with high availability Solution Sales and Clustering.

Requirements

1. Must pass the IBM System p Solution Sales V5.3 (T229) exam

Description

IBM certification is designed to validate skill and the ability to perform a job role. Certification is based on both experience and the understanding acquired from multiple learning events.

Target

Career Path

Authorized Testing

Center:

Prometric

Indicative Fee*

95 USD

Certification Schedule**

* Fees are exclusive of VAT and wire transfer fee

** Fees and schedules are subject to change without prior notice, please get in touch with Authorized Testing Centers through contact details below

Recommended/Preparatory Training

Where to get more information:

<http://www-03.ibm.com/certify>

<http://www.eduproinc.com>

<http://www.wizardsgroup.com>

<http://www.prometric.com>

<http://www.pearsonvue.com>

EDUPRO INC Phone: (02) 8674409

DATABASE WIZARDS, INC. Phone: (02) 7574889

NEW HORIZONS COMPUTER LEARNING CTR Phone: (02) 8405000

INTERNATIONAL ELECTRONICS & TECHNICAL INSTITUTE INC., Phone: (02)7514147 OR 8820492

Southeastern College Phone: (02) 8340704

ATENEO PROFESSIONAL SCHOOLS Phone: (02) 8920383

MISNet Education Inc. Phone: (02) 7512871

MISNet Education Inc. - Cebu City Phone: (032) 2531536

INFOTECH XCHANGE INC Phone: (02) 8180835

LEXYSOFT CORPORATION Phone: (032) 2336350

GLOBAL FOUNDATION FOR INTL EDU Phone: (032) 2332500