



IBM Certified Specialist – System p Technical Sales Support

Acronym/Nickname

Certification Body

IBM

Certification Level

Covered competencies

This specialist has detailed technical knowledge about the IBM System p and pSeries products, technologies, and solutions, as well as the skills to architect solutions to meet customer requirements. This specialist can perform competitive analyses, translate technical requirements into customer solutions, solve technical problems, and describe System p and pSeries strategy and solutions, and business trends and directions. Successful candidates should have at least three years of experience in the IT industry, at least one year experience working with the IBM system p brand, knowledgeable in IBM practices and procedures, including tools, contacts and resources.

Description

The IBM Certified Specialist - System p Technical Sales Support works with customers to gather customer requirements and represent IBM System p to the customer-s technical team. This specialist takes a consultative approach to support sales, and he or she trains customers and mentors peers in all aspects of the System p server line.

Requirements

1. Must pass IBM System p Technical Sales Support (T228) exam

Target

Career Path

Authorized Testing Center:

Prometric

Indicative Fee*

95 USD

Certification Schedule**

* Fees are exclusive of VAT and wire transfer fee

** Fees and schedules are subject to change without prior notice, please get in touch with Authorized Testing Centers through contact details below

Recommended/Preparatory Training

Where to get more information:

<http://www-03.ibm.com/certify>

<http://www.eduproinc.com>

<http://www.wizardsgroup.com>

<http://www.prometric.com>

<http://www.pearsonvue.com>

EDUPRO INC Phone: (02) 8674409

DATABASE WIZARDS, INC. Phone: (02) 7574889

NEW HORIZONS COMPUTER LEARNING CTR Phone: (02) 8405000

INTERNATIONAL ELECTRONICS & TECHNICAL INSTITUTE INC., Phone: (02)7514147 OR 8820492

Southeastern College Phone: (02) 8340704

ATENEO PROFESSIONAL SCHOOLS Phone: (02) 8920383

MISNet Education Inc. Phone: (02) 7512871

MISNet Education Inc. - Cebu City Phone: (032) 2531536

INFOTECH XCHANGE INC Phone: (02) 8180835

LEXYSOFT CORPORATION Phone: (032) 2336350

GLOBAL FOUNDATION FOR INTL EDU Phone: (032) 2332500