



<b>Acronym/Nickname</b>		<b>Certification Body</b> IBM	
<b>Description</b>  The System x sales specialist has two years of extensive experience in the System x marketplace, selling System x customer solutions. This certified specialist has experience assessing customer business requirements, utilizing sales tools and resources, developing and delivering solutions, and managing customer relationships.		<b>Certification Level</b>  <b>Covered competencies</b> The success candidate must have: <ul style="list-style-type: none"> <li>• Two years experience selling System x solutions</li> <li>• Experience using System x sales resources</li> <li>• Completion of recommended education</li> </ul> <b>Requirements</b> Candidates must pass the ff exams: <ol style="list-style-type: none"> <li>1. Test 076 - System x Sales V4</li> </ol>	
<b>Target</b> Using System x sales		<b>Career Path</b>	
<b>Authorized Testing Center:</b> Prometric	<b>Indicative Fee*</b> 95.00 USD	<b>Certification Schedule**</b>	
<p>* Fees are exclusive of VAT and wire transfer fee  ** Fees and schedules are subject to change without prior notice, please get in touch with Authorized Testing Centers through contact details below</p>			
<b>Recommended/Preparatory Training</b> Up to Speed on IBM System x Servers XSR04 - Classroom course, one (1) day *XSW04 - Web course  xSeries Advanced Performance Sales Training XSR02 - Classroom course, two (2) days *XSW02 - Web course  Taking On the Competition *XSW58 - Web course			
<b>Where to get more information:</b> <a href="http://www-03.ibm.com/certify">http://www-03.ibm.com/certify</a> <a href="http://www.eduproinc.com">http://www.eduproinc.com</a> <a href="http://www.wizardsgroup.com">http://www.wizardsgroup.com</a> <a href="http://www.prometric.com">http://www.prometric.com</a> <a href="http://www.pearsonvue.com">http://www.pearsonvue.com</a> EDUPRO INC Phone: (02) 8674409 DATABASE WIZARDS, INC. Phone: (02) 7574889 NEW HORIZONS COMPUTER LEARNING CTR Phone: (02) 8405000 INTERNATIONAL ELECTRONICS & TECHNICAL INSTITUTE INC., Phone: (02)7514147 OR 8820492 Southeastern College Phone: (02) 8340704 ATENEO PROFESSIONAL SCHOOLS Phone: (02) 8920383 MISNet Education Inc. Phone: (02) 7512871 MISNet Education Inc. - Cebu City Phone: (032) 2531536 INFOTECH XCHANGE INC Phone: (02) 8180835 LEXYSOFT CORPORATION Phone: (032) 2336350 GLOBAL FOUNDATION FOR INTL EDU Phone: (032) 2332500			