



IBM Certified Specialist - Storage Sales for N series Version 1

Acronym/Nickname		Certification Body IBM	
Description This IBM Certified Specialist - Storage Sales for N series Version 1 is able to assess the customer's business needs, and identify the sales processes, tools and resources required to sell N series solutions. This certified individual can also describe the System Storage portfolio and identify primary competitors.		Certification Level	
		Covered competencies The success candidate must have: <ul style="list-style-type: none"> • Three years selling storage • One year selling N series 	
		Requirements Candidates must pass the following exams: <ol style="list-style-type: none"> 1. Test 963 - Storage Sales for N series Version 1 	
Target Technical Specialist		Career Path	
Authorized Testing Center: Prometric	Indicative Fee* 95.00 USD	Certification Schedule**	
<p>* Fees are exclusive of VAT and wire transfer fee ** Fees and schedules are subject to change without prior notice, please get in touch with Authorized Testing Centers through contact details below</p>			
Recommended/Preparatory Training			
Course title: IBM System Storage Portfolio Overview - 2007 Course duration: Course number: Abstract: This overview presentation introduces the breadth and depth of the IBM System Storage portfolio and the System Storage strategy. The presentation drills into each product group and discusses how the products fit into the overall strategy.			
Where to get more information:			
http://www-03.ibm.com/certify http://www.eduproinc.com http://www.wizardsgroup.com http://www.prometric.com http://www.pearsonvue.com EDUPRO INC Phone: (02) 8674409 DATABASE WIZARDS, INC. Phone: (02) 7574889 NEW HORIZONS COMPUTER LEARNING CTR Phone: (02) 8405000 INTERNATIONAL ELECTRONICS & TECHNICAL INSTITUTE INC., Phone: (02)7514147 OR 8820492 Southeastern College Phone: (02) 8340704 ATENEO PROFESSIONAL SCHOOLS Phone: (02) 8920383 MISNet Education Inc. Phone: (02) 7512871 MISNet Education Inc. - Cebu City Phone: (032) 2531536 INFOTECH XCHANGE INC Phone: (02) 8180835 LEXYSOFT CORPORATION Phone: (032) 2336350 GLOBAL FOUNDATION FOR INTL EDU Phone: (032) 2332500			